

# **Coach's Corner: Developmental Coaching**

# Previous Coaching Segments

- Episode 1 – Reinforcing Coaching
- Episode 3 – Redirective Coaching
- Episode 5 – Different Types of Questions

# Principles of Coaching

- Its about a relationship and partnership.
- Coaching should be outcome based always focusing on results.
- Coach and coachee should each be engaged in learning and growing.

# Principles of Coaching

- Work with the coachee as a whole person who has a professional and personal life.
- Based on sincerity and genuineness.

# Developing Employees

- Challenging assignments
- Developmental discussions
- Projects towards employee's goals
- Realistic IDP – (Time & Budget)

# Developing Employees

- Encourage developmental assignments
- Attitude of “developing others”
- Capitalize on FWS & NCTC opportunities
- Be a teacher and people builder.